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Powering the Distribution Industry for the Digital Age

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Solutions

Supply Chain Management

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Overview

Customer-Centric Operations

Supply Chain Management

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Business Reporting and Analysis

System and Data Messaging Utilities

Electronic Commerce

Request Information

It's the age-old problem of **supply** and **demand**. As a distributor, you need to provide your **customers** products they need, when they need them, while avoiding the financial burdens of dead or over-inventory. Fail to fulfill an order in a timely manner and you risk losing customers; accumulate dead or overstocked inventory and you risk losing profits to storage and maintenance costs. Prophet 21 **Supply Chain Management** provides you with the tools you need to effectively manage your inventory levels, while ensuring the highest level of customer satisfaction and repeat business.

Procurement

Procurement functionality minimizes the burdensome administrative tasks associated with managing inventory levels across multiple warehouses. Forecasting tools use algorithms to determine the best purchase quantities for each product in order to plan for seasonal buying, erratic demand, market trends, and promotions. Coupled with just-in-time purchase orders and centralized purchasing, you now have the ability to optimize your inventory levels. Furthermore, buyers can quantify the return on **promotions** or forecasts, allowing you to increase customer service levels in relation to costs and to focus your efforts on products that are earning you the highest profits. These advanced purchasing tools maximize your buyers' efficiency, enabling them to spend more time on profit-oriented tasks such as analyzing trends, negotiating with suppliers, and reviewing product mix.

Inventory Management

Effective **Inventory Management** reduces inventory levels, while ensuring product availability and order fulfillment rates. With Prophet 21 Acclaim's **Inventory Management**, you can access inventories throughout your company and, if necessary, transfer product from other locations to satisfy your needs. Cycle counting features confirm that your inventory counts are accurate; lot and serial number tracking permits you to track stock and ensure regimented inventory rotations; and vendor returns enable you to efficiently manage and track the process of returning material. Vendor-Managed Inventory/Supplier-managed Inventory (VMI/DMI) and consigned inventory enable you to optimize your inventory levels, while reducing carrying costs, minimizing excess/obsolete inventory, increasing customer service levels, and maximizing inventory turns.

Warehouse Management

Warehouse Management tools provide flexible, real-time control and efficiency to your warehouse operation, enabling you to increase sales, minimize inventory losses, and increase profitability. Barcode scanning, portable Radio Frequency (RF) terminals, and on-site label printing ensure accurate receiving, picking, and putaway. Picking methods such as Batch or Zone raise productivity and lower transportation costs, while Random, Directed, Zoned, and Manual Putaway allows you to maximize your warehouse space while confirming inventory location precision. Furthermore, an integrated shipping solution offers automated rating, labeling, and reporting, reducing manual entry, and thereby lowering freight errors. In addition, dependable fulfillment, accurate shipments, and quicker back order processing, ensures the highest level of customer satisfaction.

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customer service.

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